

## **Company Profile**

Name in Full	INDUSTRIAL MARKETING CONSULTANTS CO., LTD.	Head Office	Mast life Nishishinbashi Bldg., 3-6-10 Nishi-Shimbashi, Minato City, Tokyo, Japan, 105-0003
Establishment	August 1st, 1967	Telephone	+81-3-6459-0265
Capital	15 million yen	Fax	+81-3-5408-1684
President	Takuya Higurashi	Website	http://www.kohken-net.co.jp/
Employees	90 (as of October 2022)		
Clients	Developer, Housing Maker, General Contractor, Consultant Railway & Power Company's real estate sector Ministry of Economy, Trade and Industry, Ministry of Land, Infrastructure and Transport, etc.		

## **Providing Services**

## We provide overseas real estate market information!

### ■Business

Market Research and Consulting Publication of Research reports and Materials

### ■Locations

Japan: Tokyo Head Office, Osaka Office, Overseas: Bangkok Office (Thailand), Shanghai Subsidiary (China): Industrial Marketing Consultants (Shanghai) Co., Ltd.

# ■Business Introduction (Residential and real estate sector)

We conduct market research related to development projects such as residential

(condominiums), offices, serviced apartments, etc. <u>mainly in Southeast Asia, India, America, Australia, UK, etc.</u>

We support our clients to entry new areas to expand their real estate business.

### **■Our Values**

- 1. Independent/Comprehensive
  - Independent research company established in 1967.
  - Covers a wide range of industrial fields including <u>producer goods</u>, <u>intermediate goods</u>, <u>consumer goods</u>, <u>residential/real estate</u>, and <u>services</u>.

### 2. Focus on first-hand information

- Investigation methods based on extensive research experience and achievements in Japan.
- Walk, see, listen. Our researchers directly collect local information from key person.

## 3. Abundant research experience both in Japan and overseas

- In the past 30 years, we have conducted interviews on all newly built condominium projects in Tokyo Metropolitan area every month.
- From 2010, we have supported many Japanese developers to expand their overseas real estate business.

## **Contact Person**

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